



**Central
Arizona
College**

ACKNOWLEDGMENT OF RECEIPT

Description: **FOOD SERVICES**

Proposal #: **2324-002**

Addendum #: **1**

Number of pages to follow: **27**

Please provide the requested information below as acknowledgment that you have received our RFP referenced above. It is *strongly recommended* that interested proposers complete this acknowledgment and return to us by mail, Email or fax.

Central Arizona College
Purchasing Department
8470 N Overfield Rd
Coolidge AZ 85128
Email: purchasing@centralaz.edu
Fax: (520) 494-5234

Only firms returning completed acknowledgments will receive addenda to this RFP. RFPs from firms not acknowledging the addenda shall be considered incomplete and subject to disqualification.

Name of Firm: _____

Address: _____

Phone #: _____ Fax #: _____

Email Address: _____

Name (print): _____ Title: _____

Signature: _____ Date: _____

March 6, 2024

Addendum #1

RFP#: 2324-002 – Food Services

Questions and Answers

1. Please provide revenue for the last two academic years, by location and by tender for Signal Peak Café and the snack bar.
A.) See Exhibit "A" attached.
2. Please provide the revenue by tender for the last two years of operations at Superstition Mountain.
A.) *This information is not available.*
3. The RFP notes a capacity of 244 beds, please provide the last two years of actual enrollment in the meal plan, by semester.
A.) *Fall 2021 - 169
Spring 2022 - 151
Fall 2022 – 180
Spring 2023 – 161
Fall 2023 - 178*
4. Please provide details, including revenue, for the current catering operation. Number of events, on campus events, off campus events, etc.
A.) *FY22 - \$51,504 94 events (74 at Signal Peak and 20 at other campuses)
FY23 - \$78,681 101 events (73 at Signal Peak and 28 at other campuses)*
5. How long has the Superstition site been closed? Please describe its current condition. Is all of the equipment (and hood) operational?
A.) *It has been closed for 5+ years. The current condition is good. All of the equipment is operational.*
6. What is the estimated value of the current usable, salable inventory?
A.) *\$25K*
7. How many students are employed by your current provider?
A.) *None currently*
8. What is the cost to clean the hoods?
A.) *See chart below:*

Hood Location	Cost (Effective April 2024)	Service Frequency
Hood 1 & 2, Back Prep Kitchen	\$845.00	6 months
Hood 3, Grill and Fryer Cafeteria Hoods	\$845.00	3 months
Hood 4, Pizza Cafeteria Hood	\$595.00	6 months
Hood 5, Rotisserie Cafeteria Hood	\$595.00	Annual

9. What is the cost of pest control services?

A.) \$65.00/month

10. Do you require a dietician to be on campus daily?

A.) No.

11. How many feeding days per semester will there be for the 24/25 academic year?

A.) Fall 2024 – 114

Spring 2025 - 121

12. Describe the scope and volume of summer camps and conferences by campus. Please provide the summer calendar.

A.) TRIO had 35 students in FY22 and FY23. TRIO is usually held the first week in August.

Upword Bound had 45 students in FY22 and 35 students in FY23. Upword Bound is for six weeks starting in June and ending in July.

At this time, we do not have a summer calendar for this summer.

13. What is the current commission rate?

A.) N/A

14. What POS system do you use for meal plan access? Who owns the system?

A.) Transact. CAC will own the system in the fall of 2024.

15. Can you share your scoring criteria? What percentage is cost and program/quality?

A.) We don't share that information.

16. Can you share the residence hall demographics?

A.) See chart below:

Residence Hall Demographic	Fall 22	Spring 23
American Indian or Alaska Native	8.62%	10.67%
Black or African American	28.16%	28.67%
Caucasian/White	26.44%	27.33%
Hispanic	25.29%	22.67%
Native Hawaiian or Other Pacific Islander	0.57%	0.00%
Two or more races	8.62%	9.33%
Unknown	2.30%	1.33%

Athletes: 56%

Non-Athletes: 44%

17. Please share your latest student surveys. We need to know what students want to see on campus and how they gauge the current program.

A.) See attached.

18. Will CAC except electronically signed signatures for the proposal? Or do they have to be in ink?

A.) Yes, we will accept electronically signed signatures for the proposal.

PLEASE NOTE: Employees currently have a 20% discount and the college would like to continue to honor this with the awarded vendor.

EXHIBIT "A"

REVENUE

(July 1, 2021 through December 31, 2023)

Period: July 1, 2023 - December 31, 2023					
	Cash	Coffee Punch Card	Credit Card	Vaquero	Grand Total
Peak Dining	\$ 8,660.49	\$ -	\$ 41,449.35	\$ 228,005.82	\$ 278,115.66
Point Starbucks	\$ 4,375.17	\$ 222.26	\$ 15,244.76	\$ 135,715.61	\$ 155,557.80
	\$ 13,035.66	\$ 222.26	\$ 56,694.11	\$ 363,721.43	\$ 433,673.46

Period: January 1, 2023 - June 30, 2023					
	Cash	Coffee Punch Card	Credit Card	Vaquero	Grand Total
Peak Dining	\$ 7,969.16	\$ -	\$ 40,286.98	\$ 184,548.41	\$ 232,804.55
Point Starbucks	\$ 3,168.55	\$ 207.92	\$ 11,464.86	\$ 134,076.95	\$ 148,918.28
	\$ 11,137.71	\$ 207.92	\$ 51,751.84	\$ 318,625.36	\$ 381,722.83

Period: July 1, 2022 - December 31, 2022					
	Cash	Coffee Punch Card	Credit Card	Vaquero	Grand Total
Peak Dining	\$ 6,697.14	\$ -	\$ 34,990.32	\$ 199,621.35	\$ 241,308.81
Point Starbucks	\$ 2,921.95	\$ 117.73	\$ 8,586.33	\$ 90,883.25	\$ 102,509.26
	\$ 9,619.09	\$ 117.73	\$ 43,576.65	\$ 290,504.60	\$ 343,818.07

Period: January 1, 2022 - June 30, 2022					
	Cash	Coffee Punch Card	Credit Card	Vaquero	Grand Total
Peak Dining	\$ 6,721.64	\$ -	\$ 29,832.55	\$ 418.15	\$ 36,972.34
Point Starbucks	\$ 2,450.47	\$ 135.62	\$ 7,332.12	\$ 15,636.26	\$ 25,554.47
	\$ 9,172.11	\$ 135.62	\$ 37,164.67	\$ 16,054.41	\$ 62,526.81

Period: July 1, 2021 - December 31, 2021					
	Cash	Coffee Punch Card	Credit Card	Vaquero	Grand Total
Peak Dining	\$ 4,991.78	\$ -	\$ 21,809.30	\$ 76.90	\$ 26,877.98
Point Starbucks	\$ 2,221.97	\$ 82.98	\$ 6,872.10	\$ 12,112.22	\$ 21,289.27
	\$ 7,213.75	\$ 82.98	\$ 28,681.40	\$ 12,189.12	\$ 48,167.25

Aladdin Student Satisfaction Survey

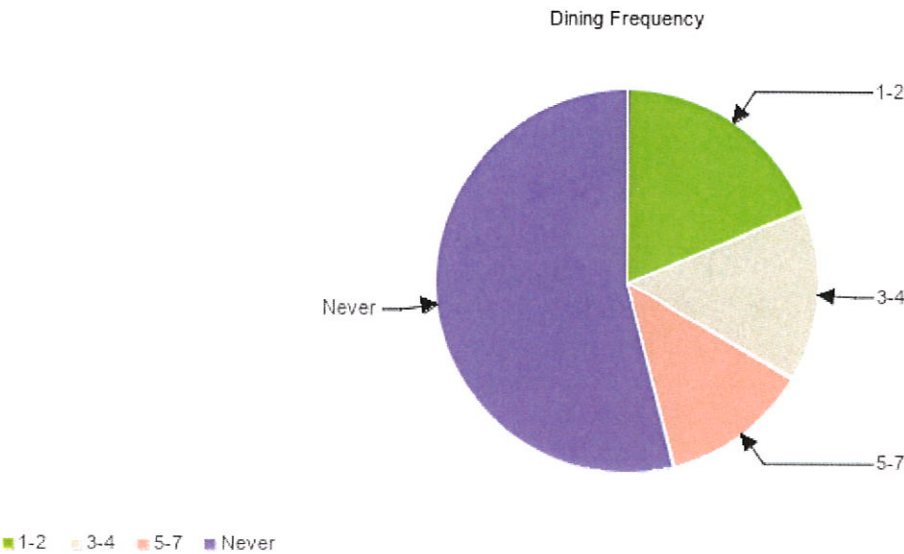
Date Filter: 09/01/2023 to 11/01/2023 | Data Filter: E1479 Central Arizona (Location)

Response Breakdown

Dining Frequency

48 response(s) captured

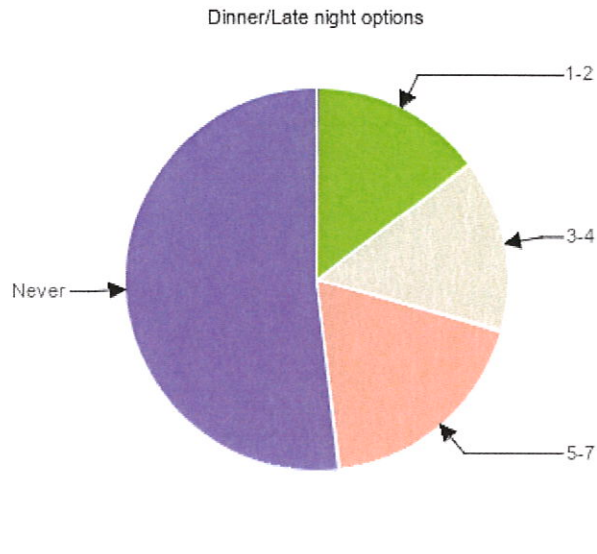
	Responses
1-2	9 (19%)
3-4	7 (15%)
5-7	6 (13%)
Never	26 (54%)



Dinner/Late night options

48 response(s) captured

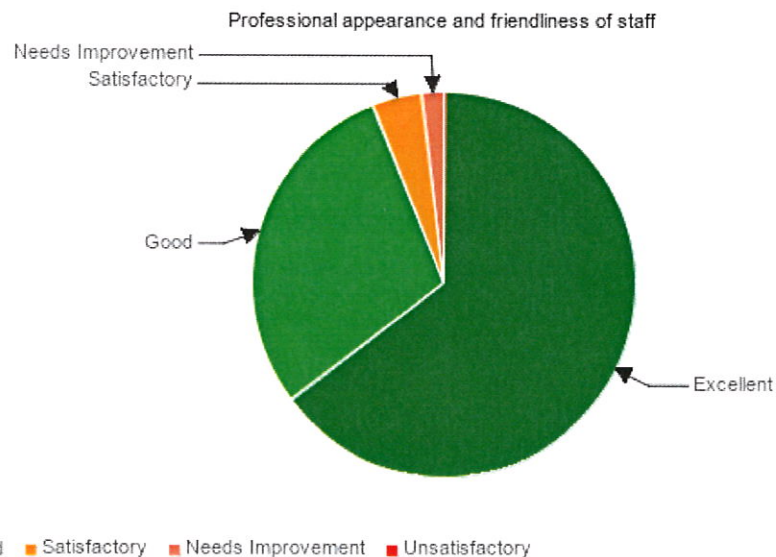
	Responses
1-2	7 (15%)
3-4	7 (15%)
5-7	9 (19%)
Never	25 (52%)



Professional appearance and friendliness of staff

48 response(s) captured

	Responses
Excellent	31 (65%)
Good	14 (29%)
Satisfactory	2 (4%)
Needs Improvement	1 (2%)
Unsatisfactory	0 (0%)

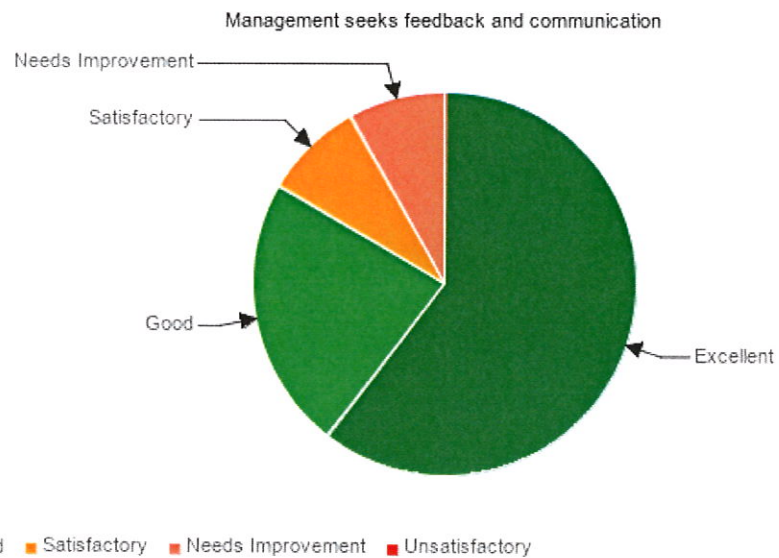


Management seeks feedback and communication

48 response(s) captured

	Responses
Excellent	29 (60%)
Good	11 (23%)

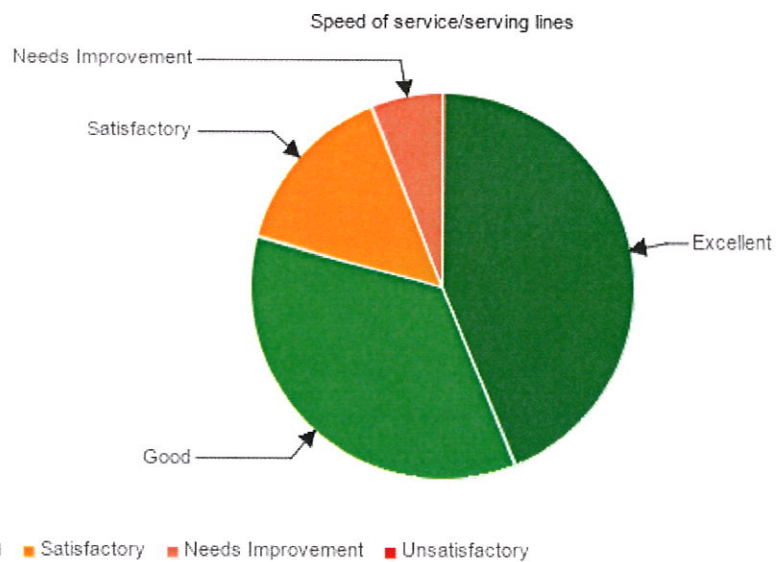
Satisfactory	4 (8%)
Needs Improvement	4 (8%)
Unsatisfactory	0 (0%)



Speed of service/serving lines

48 response(s) captured

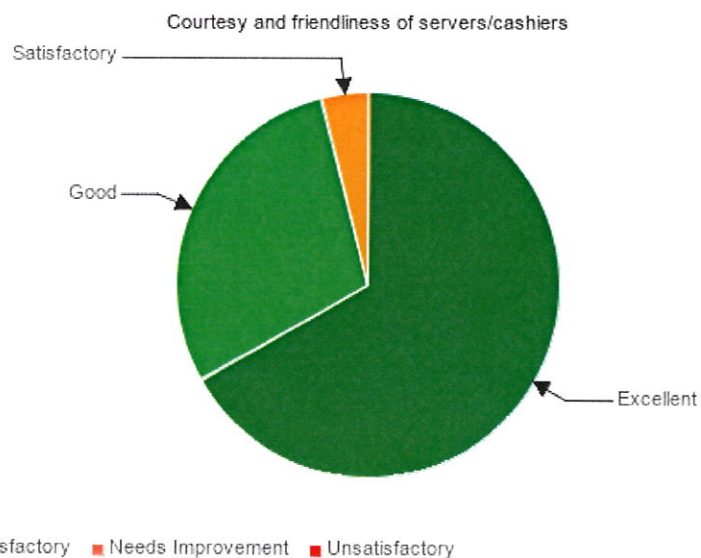
	Responses
Excellent	21 (44%)
Good	17 (35%)
Satisfactory	7 (15%)
Needs Improvement	3 (6%)
Unsatisfactory	0 (0%)



Courtesy and friendliness of servers/cashiers

48 response(s) captured

	Responses
Excellent	32 (67%)
Good	14 (29%)
Satisfactory	2 (4%)
Needs Improvement	0 (0%)
Unsatisfactory	0 (0%)



Staff are receptive to my concerns and questions

48 response(s) captured

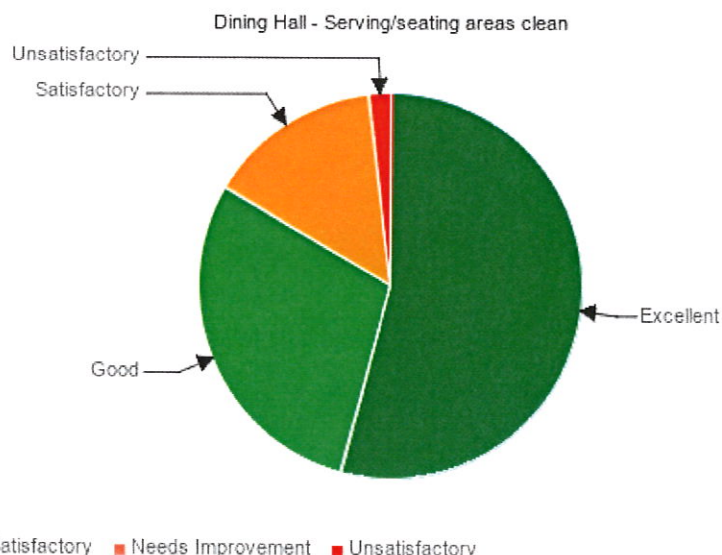
	Responses
Excellent	31 (65%)
Good	11 (23%)
Satisfactory	5 (10%)
Needs Improvement	1 (2%)
Unsatisfactory	0 (0%)



Dining Hall - Serving/seating areas clean

48 response(s) captured

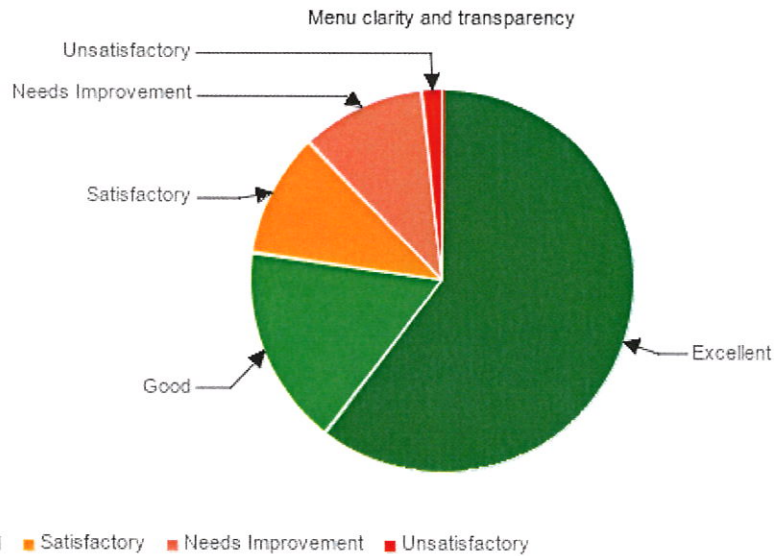
	Responses
Excellent	26 (54%)
Good	14 (29%)
Satisfactory	7 (15%)
Needs Improvement	0 (0%)
Unsatisfactory	1 (2%)



Menu clarity and transparency

48 response(s) captured

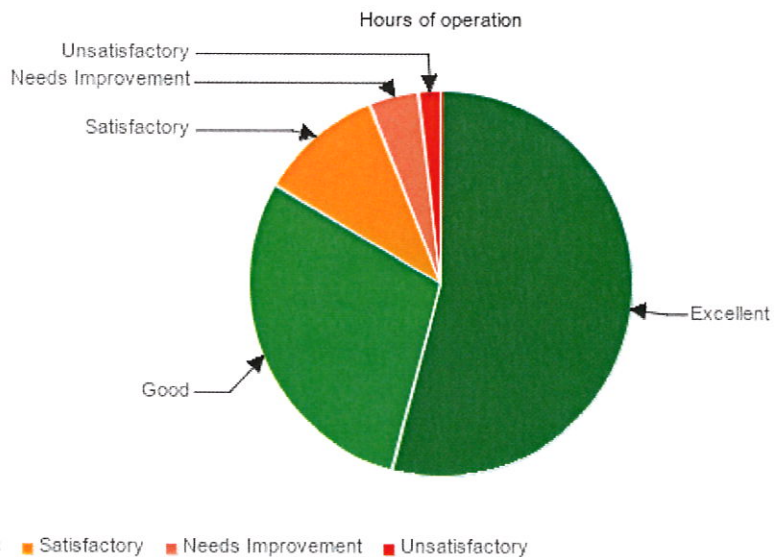
	Responses
Excellent	29 (60%)
Good	8 (17%)
Satisfactory	5 (10%)
Needs Improvement	5 (10%)
Unsatisfactory	1 (2%)



Hours of operation

48 response(s) captured

	Responses
Excellent	26 (54%)
Good	14 (29%)
Satisfactory	5 (10%)
Needs Improvement	2 (4%)
Unsatisfactory	1 (2%)

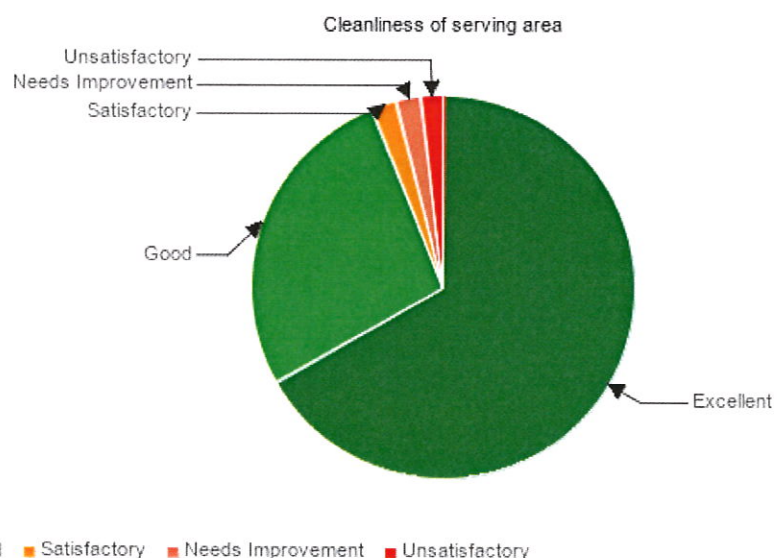


Cleanliness of serving area

48 response(s) captured

	Responses
Excellent	32 (67%)
Good	13 (27%)

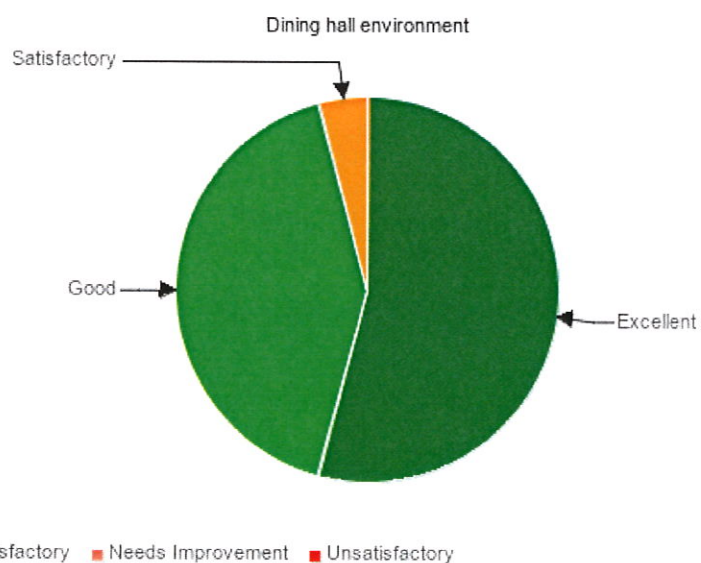
Satisfactory	1 (2%)
Needs Improvement	1 (2%)
Unsatisfactory	1 (2%)



Dining hall environment

48 response(s) captured

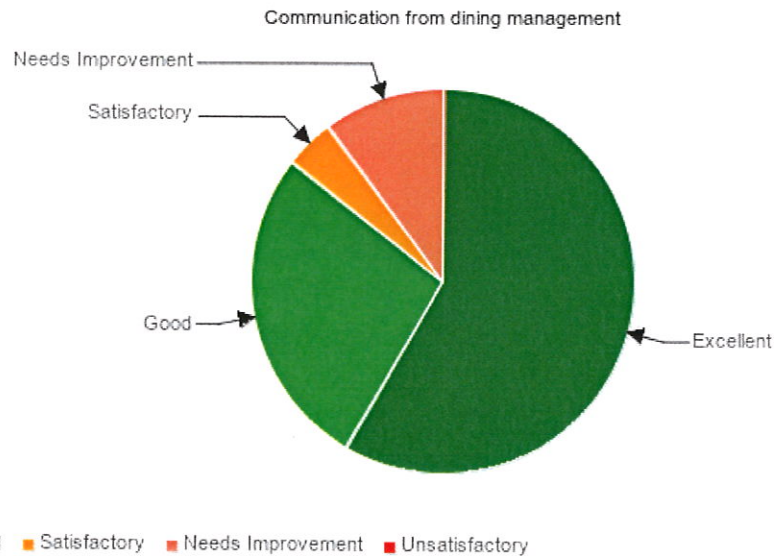
	Responses
Excellent	26 (54%)
Good	20 (42%)
Satisfactory	2 (4%)
Needs Improvement	0 (0%)
Unsatisfactory	0 (0%)



Communication from dining management

48 response(s) captured

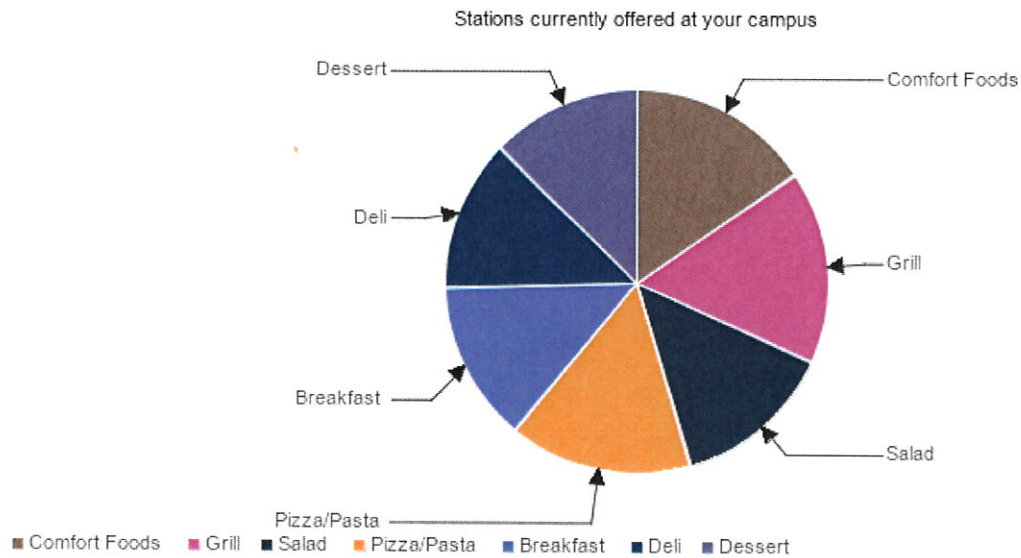
	Responses
Excellent	28 (58%)
Good	13 (27%)
Satisfactory	2 (4%)
Needs Improvement	5 (10%)
Unsatisfactory	0 (0%)



Stations currently offered at your campus

111 response(s) captured

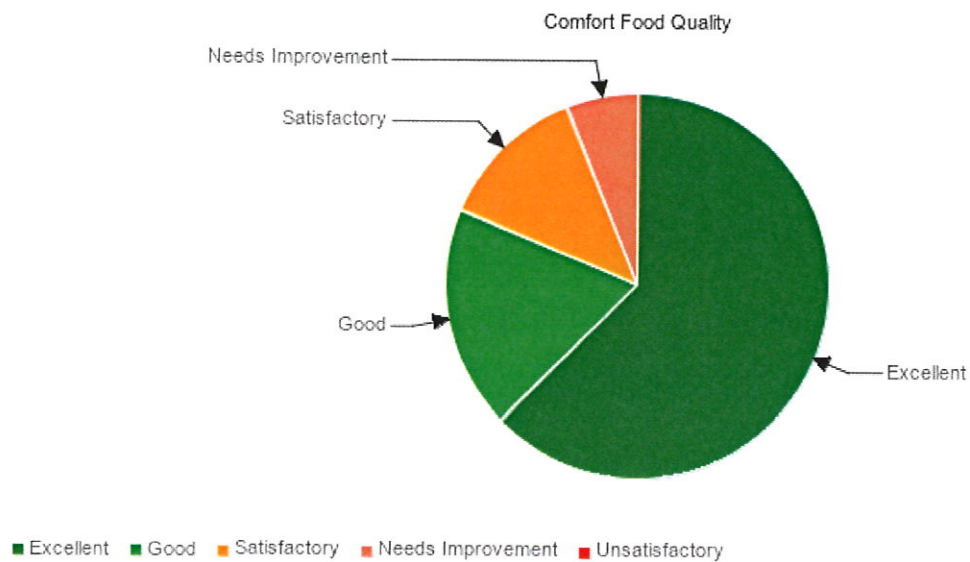
	Responses
Comfort Foods	17 (15%)
Grill	18 (16%)
Salad	15 (14%)
Pizza/Pasta	17 (15%)
Breakfast	15 (14%)
Deli	14 (13%)
Dessert	15 (14%)



Comfort Food Quality

16 response(s) captured

	Responses
Excellent	10 (63%)
Good	3 (19%)
Satisfactory	2 (13%)
Needs Improvement	1 (6%)
Unsatisfactory	0 (0%)

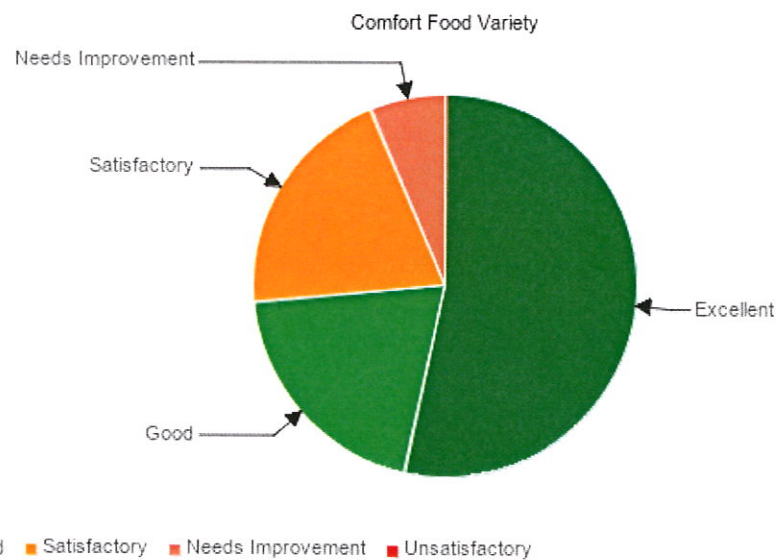


Comfort Food Variety

15 response(s) captured

	Responses
Excellent	8 (53%)
Good	3 (20%)

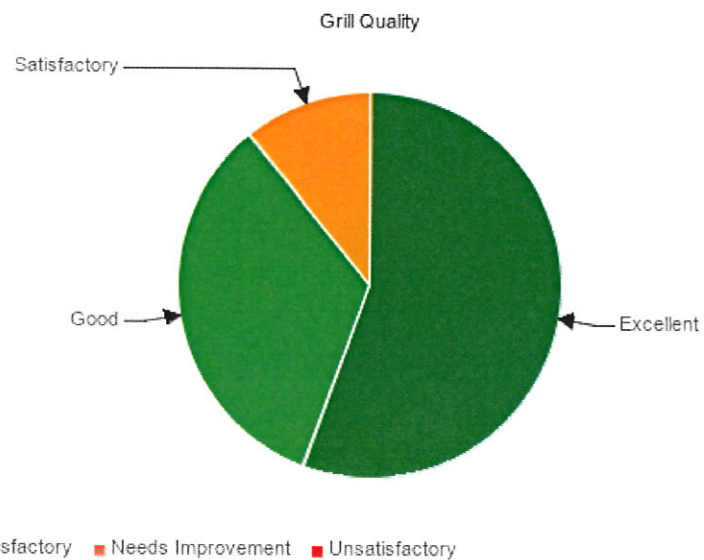
Satisfactory	3 (20%)
Needs Improvement	1 (7%)
Unsatisfactory	0 (0%)



Grill Quality

18 response(s) captured

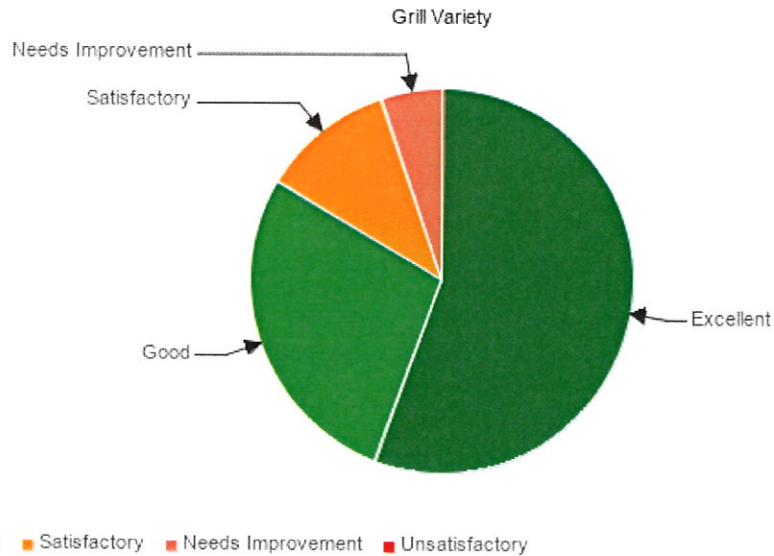
	Responses
Excellent	10 (56%)
Good	6 (33%)
Satisfactory	2 (11%)
Needs Improvement	0 (0%)
Unsatisfactory	0 (0%)



Grill Variety

18 response(s) captured

	Responses
Excellent	10 (56%)
Good	5 (28%)
Satisfactory	2 (11%)
Needs Improvement	1 (6%)
Unsatisfactory	0 (0%)



Salad Food Quality

15 response(s) captured

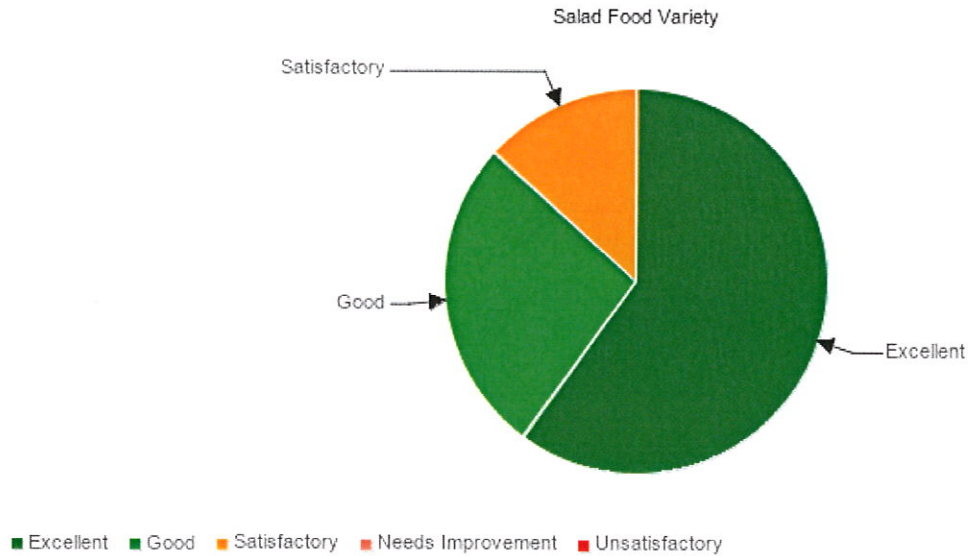
	Responses
Excellent	7 (47%)
Good	6 (40%)
Satisfactory	2 (13%)
Needs Improvement	0 (0%)
Unsatisfactory	0 (0%)



Salad Food Variety

15 response(s) captured

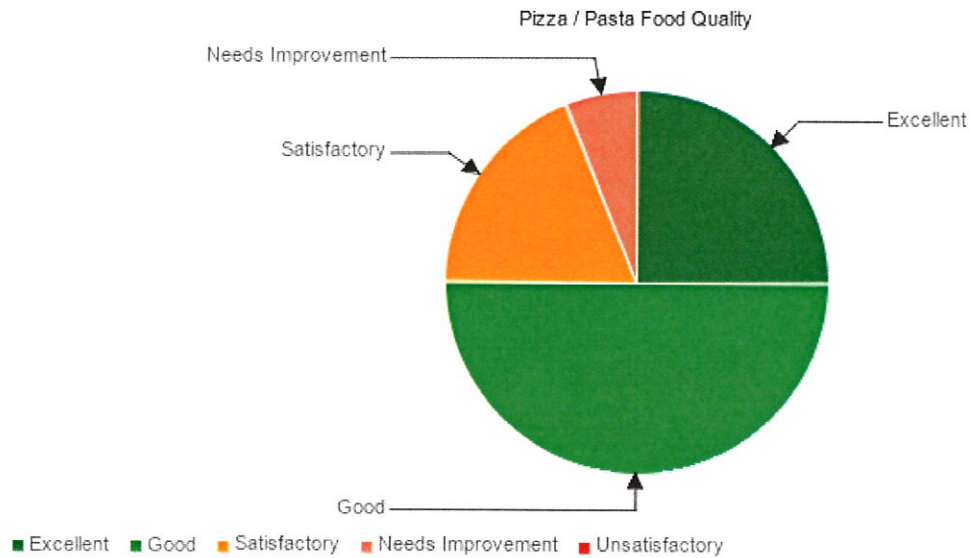
	Responses
Excellent	9 (60%)
Good	4 (27%)
Satisfactory	2 (13%)
Needs Improvement	0 (0%)
Unsatisfactory	0 (0%)



Pizza / Pasta Food Quality

16 response(s) captured

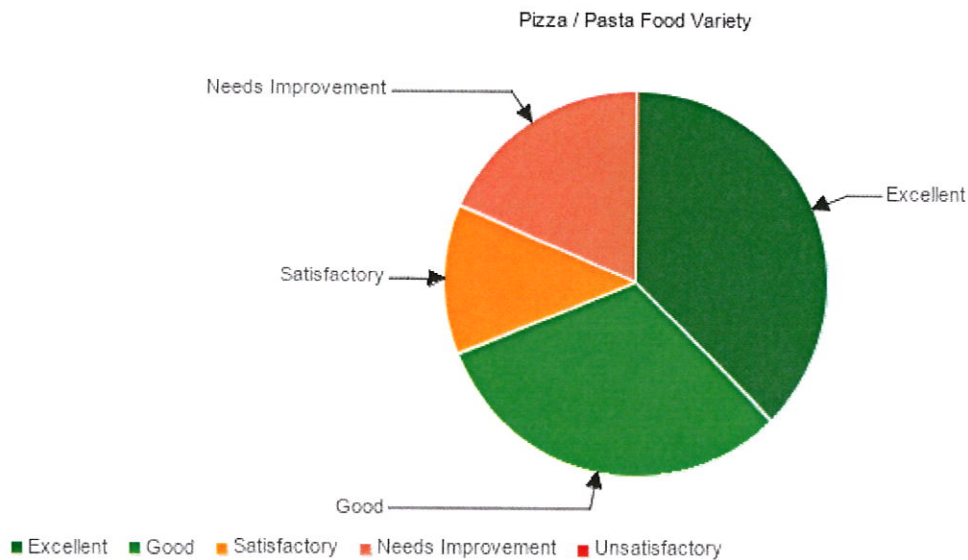
	Responses
Excellent	4 (25%)
Good	8 (50%)
Satisfactory	3 (19%)
Needs Improvement	1 (6%)
Unsatisfactory	0 (0%)



Pizza / Pasta Food Variety

16 response(s) captured

	Responses
Excellent	6 (38%)
Good	5 (31%)
Satisfactory	2 (13%)
Needs Improvement	3 (19%)
Unsatisfactory	0 (0%)

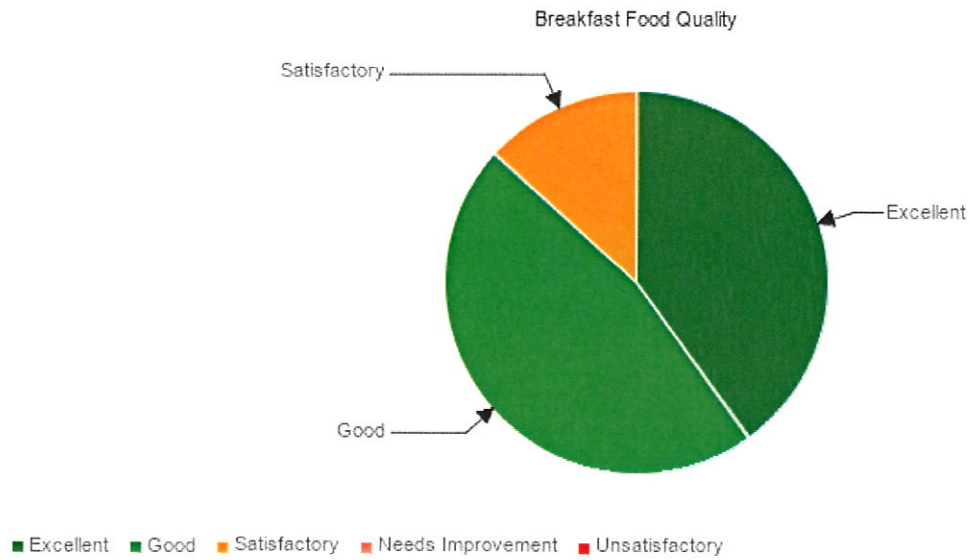


Breakfast Food Quality

15 response(s) captured

	Responses
Excellent	6 (40%)
Good	7 (47%)

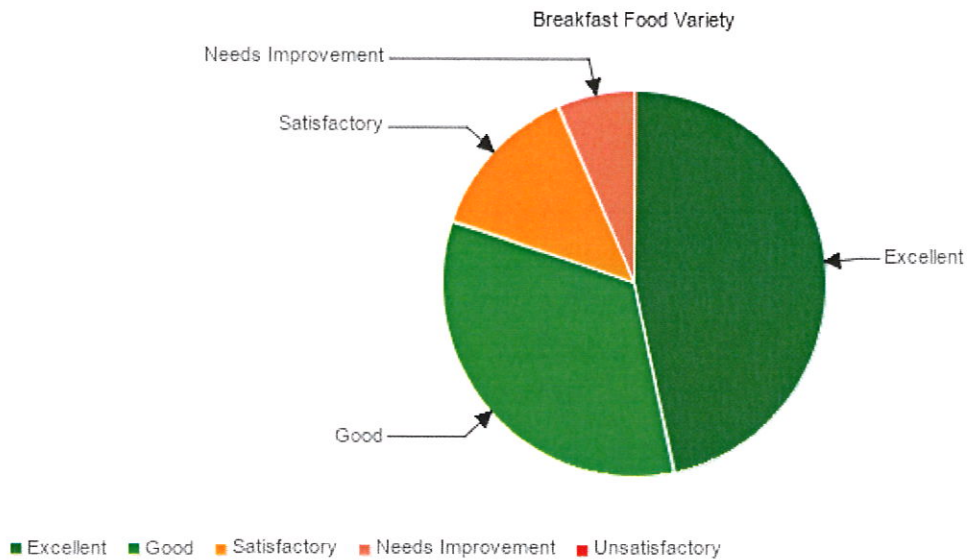
Satisfactory	2 (13%)
Needs Improvement	0 (0%)
Unsatisfactory	0 (0%)



Breakfast Food Variety

15 response(s) captured

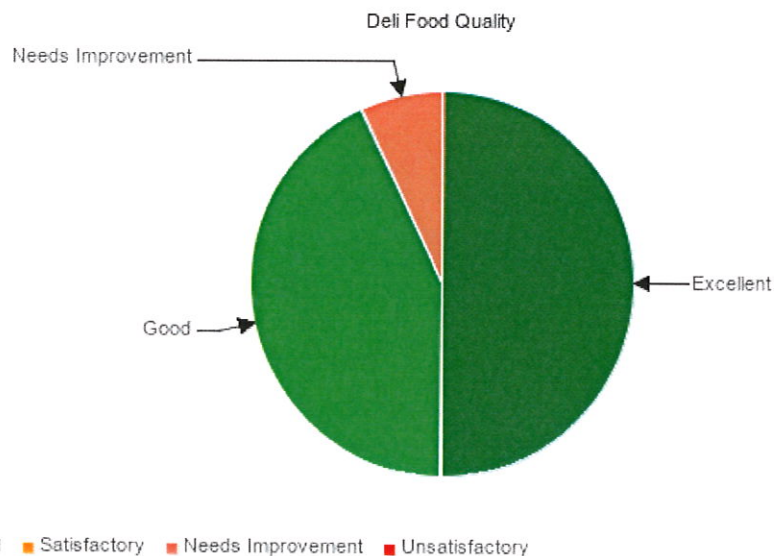
	Responses
Excellent	7 (47%)
Good	5 (33%)
Satisfactory	2 (13%)
Needs Improvement	1 (7%)
Unsatisfactory	0 (0%)



Deli Food Quality

14 response(s) captured

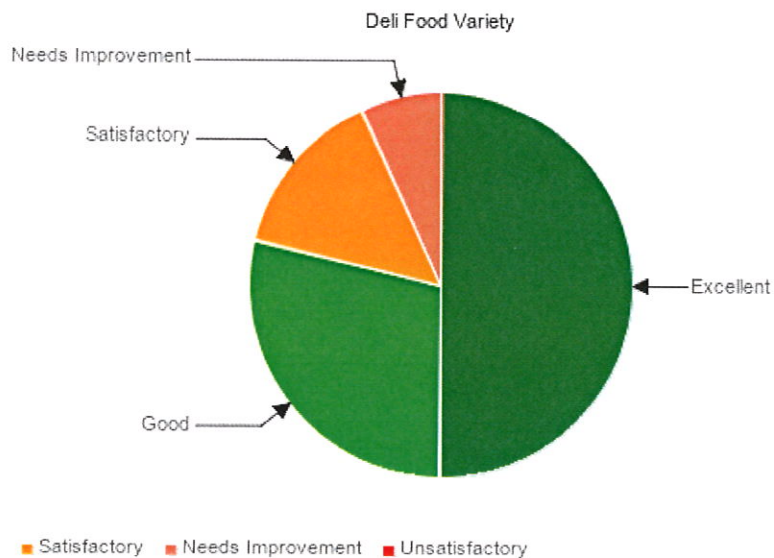
	Responses
Excellent	7 (50%)
Good	6 (43%)
Satisfactory	0 (0%)
Needs Improvement	1 (7%)
Unsatisfactory	0 (0%)



Deli Food Variety

14 response(s) captured

	Responses
Excellent	7 (50%)
Good	4 (29%)
Satisfactory	2 (14%)
Needs Improvement	1 (7%)
Unsatisfactory	0 (0%)



Dessert Food Quality

14 response(s) captured

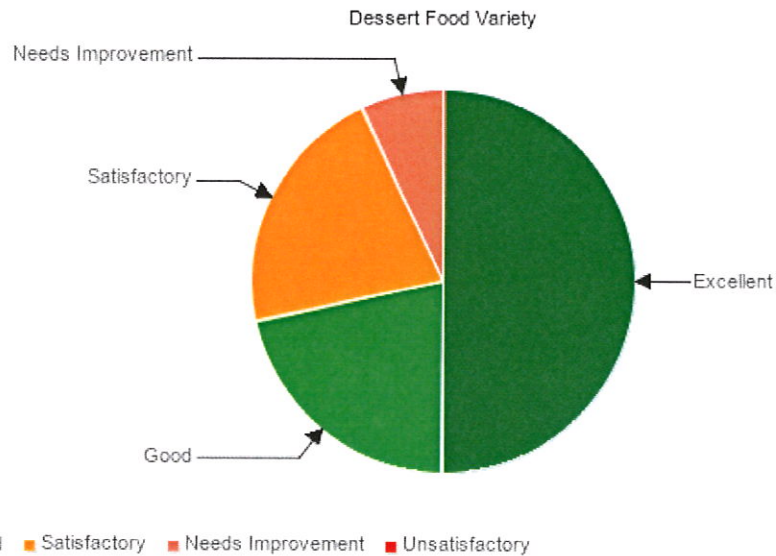
	Responses
Excellent	7 (50%)
Good	3 (21%)
Satisfactory	2 (14%)
Needs Improvement	2 (14%)
Unsatisfactory	0 (0%)



Dessert Food Variety

14 response(s) captured

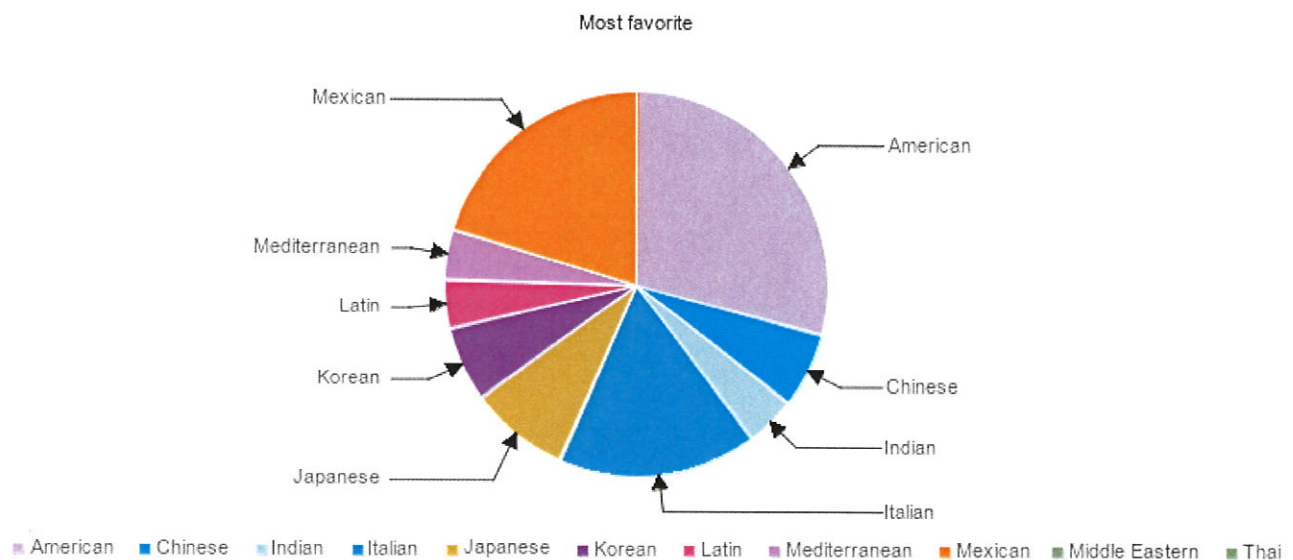
	Responses
Excellent	7 (50%)
Good	3 (21%)
Satisfactory	3 (21%)
Needs Improvement	1 (7%)
Unsatisfactory	0 (0%)



Most favorite

48 response(s) captured

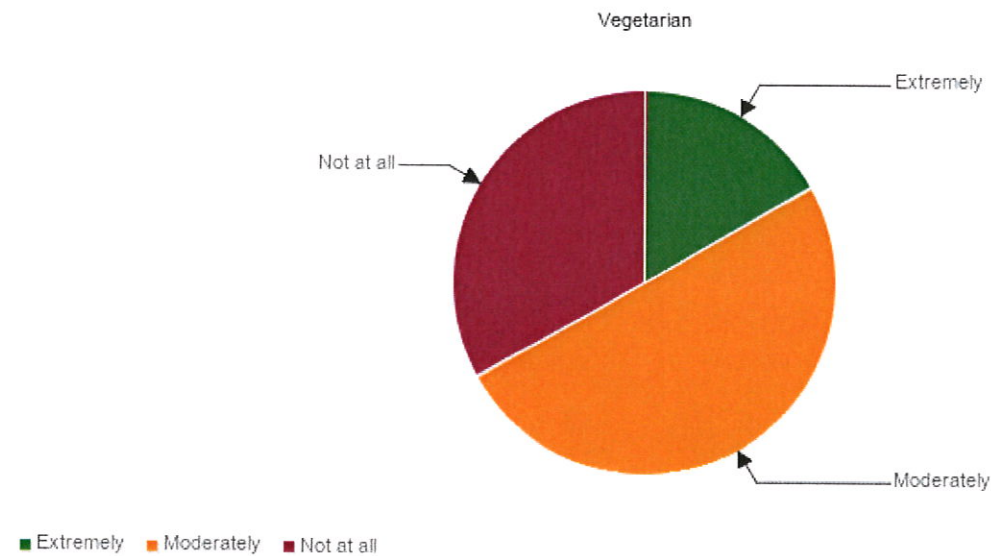
	Responses
American	14 (29%)
Chinese	3 (6%)
Indian	2 (4%)
Italian	8 (17%)
Japanese	4 (8%)
Korean	3 (6%)
Latin	2 (4%)
Mediterranean	2 (4%)
Mexican	10 (21%)
Middle Eastern	0 (0%)
Thai	0 (0%)
Vietnamese	0 (0%)



Vegetarian

48 response(s) captured

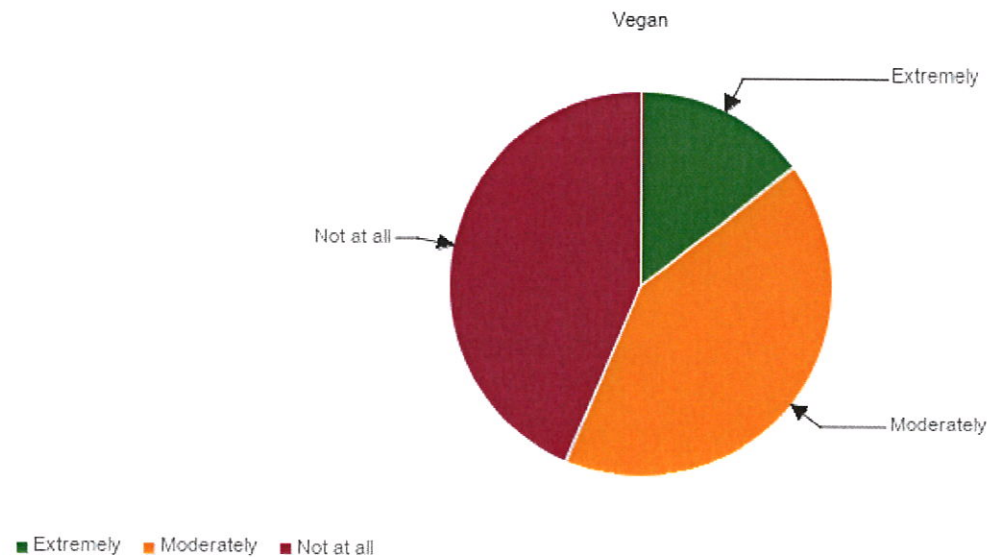
	Responses
Extremely	8 (17%)
Moderately	24 (50%)
Not at all	16 (33%)



Vegan

48 response(s) captured

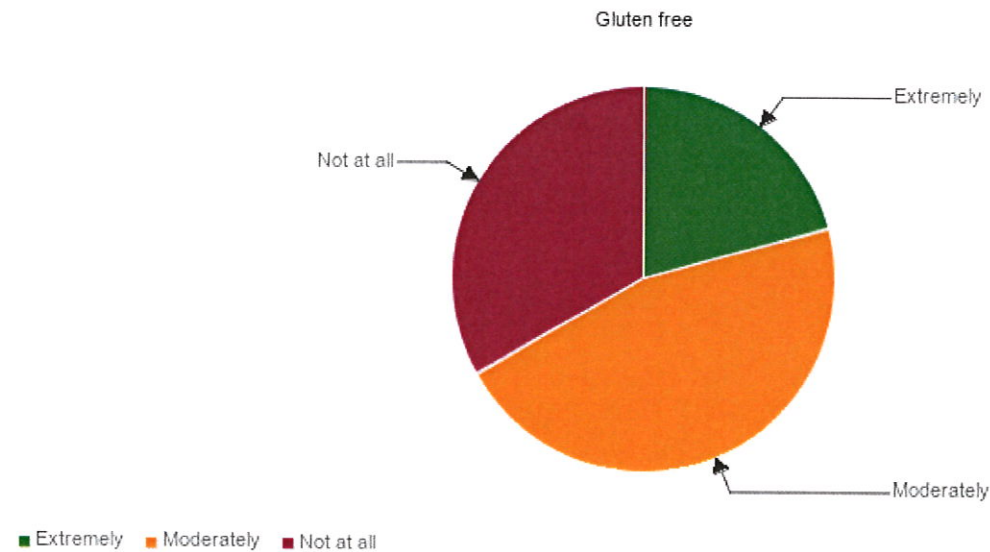
	Responses
Extremely	7 (15%)
Moderately	20 (42%)
Not at all	21 (44%)



Gluten free

48 response(s) captured

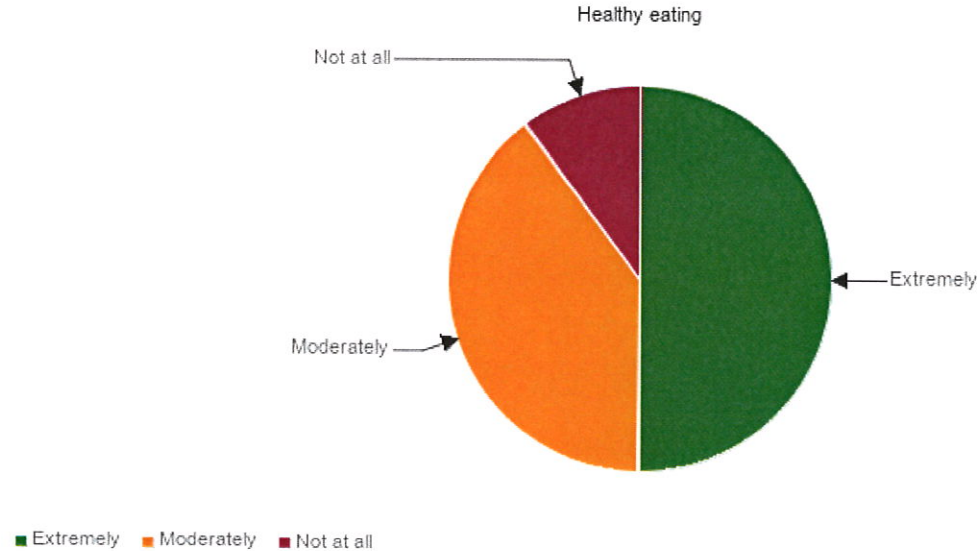
	Responses
Extremely	10 (21%)
Moderately	22 (46%)
Not at all	16 (33%)



Healthy eating

48 response(s) captured

	Responses
Extremely	24 (50%)
Moderately	19 (40%)
Not at all	5 (10%)

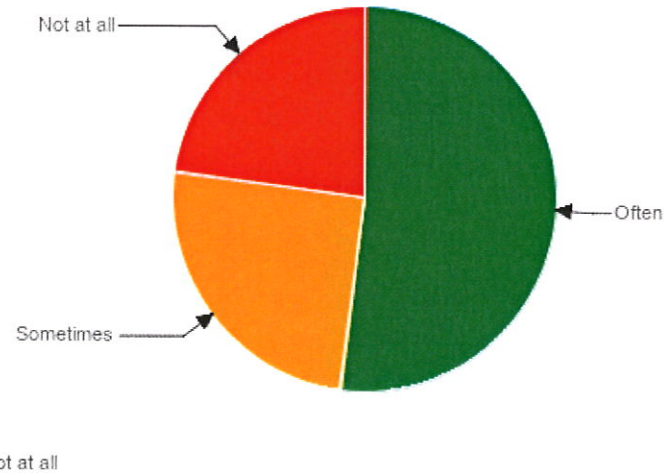


Order and pay kiosk

48 response(s) captured

	Responses
Often	25 (52%)
Sometimes	12 (25%)
Not at all	11 (23%)

Order and pay kiosk

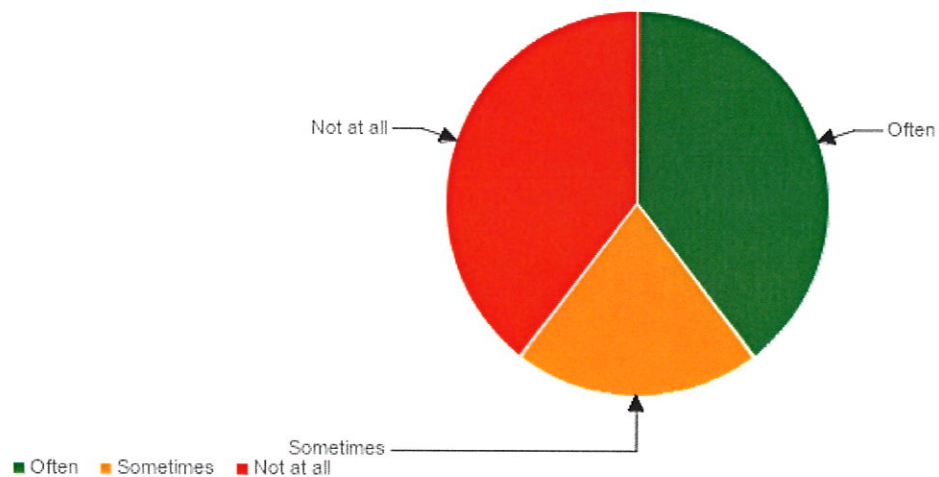


Remote order and pay app

48 response(s) captured

	Responses
Often	19 (40%)
Sometimes	10 (21%)
Not at all	19 (40%)

Remote order and pay app

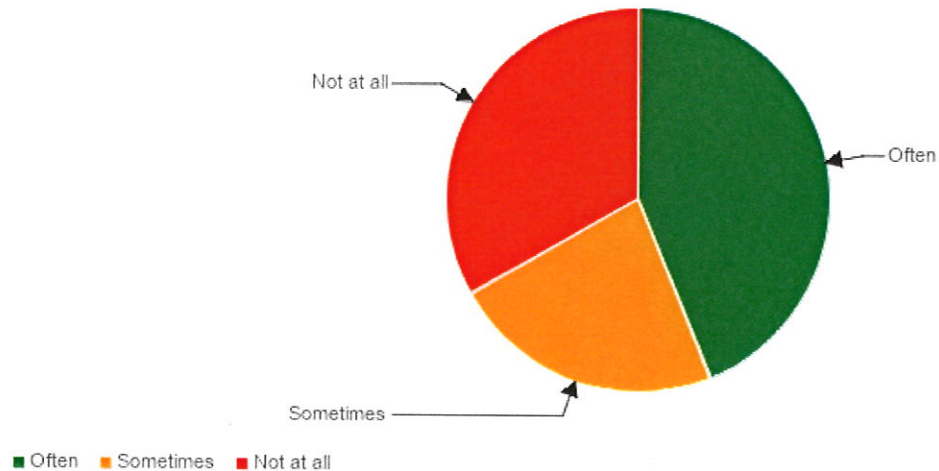


Rewards program

48 response(s) captured

	Responses
Often	21 (44%)
Sometimes	11 (23%)
Not at all	16 (33%)

Rewards program

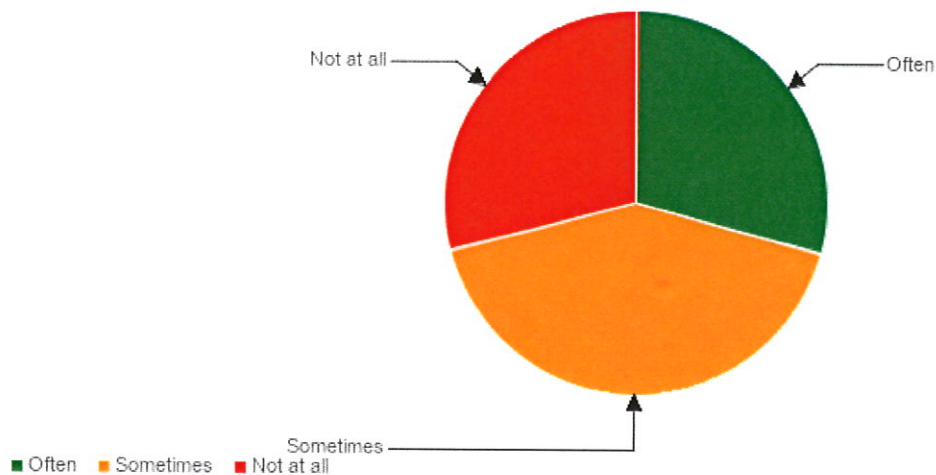


Dining events on campus

48 response(s) captured

	Responses
Often	14 (29%)
Sometimes	20 (42%)
Not at all	14 (29%)

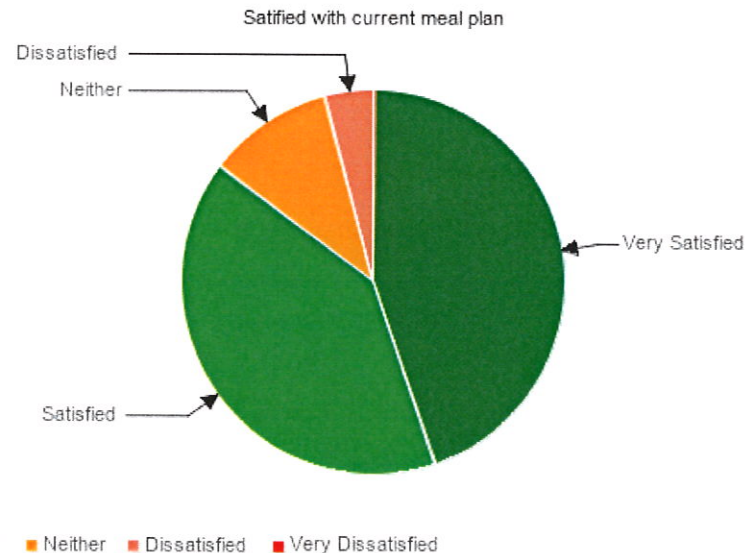
Dining events on campus



Satisfied with current meal plan

47 response(s) captured

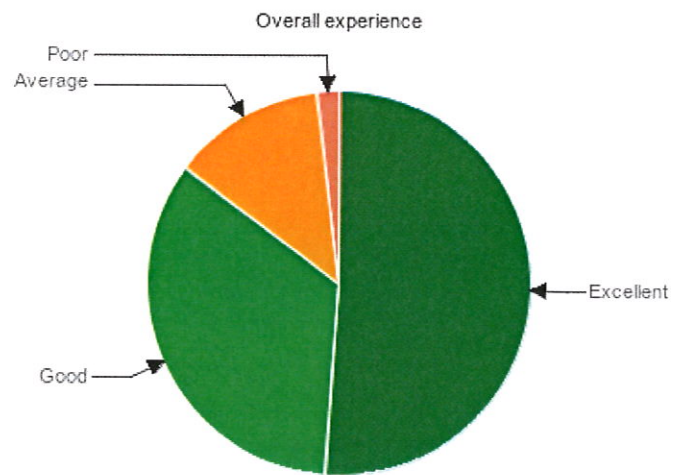
	Responses
Very Satisfied	21 (45%)
Satisfied	19 (40%)
Neither	5 (11%)
Dissatisfied	2 (4%)
Very Dissatisfied	0 (0%)



Overall experience

47 response(s) captured

	Responses
Excellent	24 (51%)
Good	16 (34%)
Average	6 (13%)
Poor	1 (2%)
Very poor	0 (0%)



■ Excellent ■ Good ■ Average ■ Poor ■ Very poor